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TNT IMPROVES EMPLOYEE EFFICIENCY & CUSTOMER SERVICE WITH TRANSCOMM ONLY NETWORK

FIVE YEAR, MULTI-MILLION PLUS DEAL UNDERPINS GLOBAL MOBILEWORKER INITIATIVE

13 th October 2004, London, UK

TNT UK Limited, the global express and international mail services provider, has extended its contract with Transcomm's business critical data-only network in a deal that will exceed £1.25 million over five years. The Transcomm Network will be at the crux of TNT's global MobileWorker initiative to improve flexibility and provides the platform to extend the company's mobile working footprint of the core collection and delivery fleet into other key areas of the business.

As a result of extending its contract with Transcomm, TNT will be in a position to use Transcomm's network for communications for its employees, capture images of consignments and transmit delivery data. Customers can be kept continually updated through the tnt.co.uk website. With its focus on efficiency and service enhancement, TNT has also secured Transcomm's expertise for a five-year initiative to develop an infrastructure that will allow employees to automatically move from Transcomm's wireless RF network within its depots to ensure maximum efficiency as part of the MobileWorker initiative.

To aid the initiative, TNT has selected Airpack Gateway, Transcomm's middleware software to support the hardware-independent nature of MobileWorker. Airpack Gateway will allow TNT's wireless data applications to be quickly extended across the Network to remote users. Delivery time data to be sent and received securely across the Transcomm Network with guaranteed reliability regardless of the hardware involved. Importantly, Airpack Gateway will optimise how TNT uses the Network across the Transcomm Network by selecting the most efficient route and reducing the overall network costs.

David Higgins, National Information Officer at TNT UK Limited, said: "Our global MobileWorker initiative is a key to TNT's continued efficiency and service to customers. Transcomm's capabilities have enabled our employees to access our systems and submit information when they are away from a depot, which has maximised our employees' effectiveness and provided high levels of visibility of shipments to our customers, ever since we started using the Transcomm Network in 1997. After a thorough evaluation of our mobile data operations and the alternative options available to us, we were more confident in extending our existing long term relationship with Transcomm would provide the best solution for us and we look forward to continuing to work successfully together."

" TNT has been an important customer for Transcomm since 1997 and we are very pleased to continue our partnership."



extending our relationship," said Kevin McNulty, Chief Executive Officer of Transcomm UK

"This agreement showcases the strength of Transcomm's Network to deliver business benefits to TNT in a secure and reliable fashion."

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