



**Driade Communication**

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**DAMOVO AND MOBITECH ANNOUNCE PARTNERSHIP IN BRAZIL**

*Damovo chosen to provide and implement the wireless products of the  
Swedish company Mobitech Technology AB.*

**Sao Paulo, January XX, 2005** – Damovo do Brasil, global services enterprise specializing in corporate communication in areas such as IP Telephony, VOIP, Converge Networks of Voice and Data and Managed Services, and Mobitech Technology AB, manufacturer and supplier of wireless networks, have signed a partnership to collaborate on the Brazilian market. This month Damovo will start to provide and implement the total portfolio of products and services from Mobitech Technology AB to the corporate Brazilian market

The partnership will focus on the segments that require critical information in real time. This includes banks, fund transfers, fleet management, traffic light control, telemetry, parking machines, speed radars and government organizations. The Mobitech terminals are hand held devices. Users include police intelligence, that require data base access in real time, or vehicles dispatching for public sectors such as public security, ambulances and fire brigade.

The system proved its efficiency during critical situations and public disasters like the blackouts and terrorist attacks on Sept 11 in USA. The Mobitech system is the number one choice for more than 100 government organisations and security departments all over the world.

According to Flavio Bassi, the representative of Mobitech in Brazil, the choice of Damovo was due to their strong presence on the Brazilian market and the impressive capacity of their business in the country. “Our products will make the Damovo portfolio even more complete” says Bassi

Flavio Bassi also points out that Damovo's experience with the Brazilian corporate customer was the decisive factor of the agreement consolidation. "Now we can count on a partner that has in depth knowledge of the national market and the expertise of implementing network services and projects".

For Arnaldo Curvello, president of Damovo do Brasil, the partnership with Mobitex Technology AB improves the range of mobility solutions the company can offer. "The Mobitex equipment enables Damovo to provide additional wireless access options in Brazil. "We are very pleased to have the support of a partner like Mobitex", expresses Curvello.

The wireless access equipment from Mobitex is superior performance data communication with a high degree of reliability, availability and accessibility. No other type of traffic, e.g. voice traffic, can block the network. Consequently this assures 100% of the packets performance.

### **About Damovo**

Damovo is a global service enterprise that offers corporate communication of highest quality. Damovo has a unique communication heritage, knowledge allied with the expertise for their global customers, totalling 26 thousands international organisations.

Damovo do Brasil throughout their national coverage is responsible for implementation and maintenance of more than a million voice and data network gates.

Visit Damovo Group in the site [www.damovo.com](http://www.damovo.com)

### **About Mobitex Technology AB.**

Mobitex Technology AB designs, supplies and supports wireless packet switched data networks using the unique Mobitex<sup>TM</sup> technology. Mobitex is the world leading system for dedicated wireless data developed originally by Ericsson. Together with our partners, we help our customers build solutions for instant and reliable wireless data communications.

Mobitex Technology AB was established in 2004 when the Mobitex division was transferred from Ericsson. The company has extensive competence in the field of wireless data having supplied over 30 networks worldwide to major and independent Telecoms operators. To know more, visit the site: [www.mobitex.com](http://www.mobitex.com)